



“Just the paper I want”

You can always find the

- LETTER
- NOTE
- MEMO
- PRICE LIST
- CATALOGUE
- BOOKLET
- CLIPPING
- MANUSCRIPT
- MERCANTILE REPORT
- ADVERTISEMENT
- BILL

you want, if you use a

Library Filing Cabinet

No More Filing Troubles—



No more loss of time and temper, hunting for mislaid letters—no more stuffing of pigeon

holes with valuable papers you can't file anywhere else—no more rummaging through confused drawers to locate "Brown's Price List," or to find that interesting clipping you cut from last evening's paper.

No more of this we say—for here is a cabinet, so complete,—so convenient—and so adaptable—that it affords a right place for every conceivable kind of data—a cabinet that indexes, classifies and keeps at your finger's ends any amount of papers you put into it—that **ALMOST CALLS OUT**—the location of any desired paper.

All you have to do when you want a price list, quotation or catalogue is

Put out your hand,
Pull out a compartment,
And there you have the desired paper.
Quick—easy—convenient!

Is there any other system you have ever tried—any other system in the world—that will do all this?

A Wonderfully Effective Filing System

The Library File is the most convenient and complete system ever devised for classifying and indexing miscellaneous papers of all kinds. It will hold and systematize countless thousands of clippings, booklets, catalogues and price lists.

All complete, it consists of a number of specially-made, leather-tipped compartments—arranged in alphabetical and numerical order in a handsome quartered oak case. It resembles a handsome bookcase. Each compartment looks like a book — with its well rounded flexible leather tipped back. But instead of containing one man's ideas, each compartment contains the ideas, the brain products of hundreds of men which you have collected from numberless sources. Instead of dead, obsolete matter written years ago, it contains the matter you have secured and filed away yourself in the past year—all live, useful business data.

How does it do all this?

Very easily. Whenever a paper of any kind comes to your desk, drop it in the proper filing compartment. There are fifty of these compartments in the smallest sized cabinet—arranged alphabetically or numerically. The larger cabinets have more compartments. The more compartments, the more divisions of the alphabet or number. The more compartments, the easier it is to classify and locate data.

But even the fifty compartments are infinitely better than any other filing system you have ever used. Not only for the reasons named above, but for the multitudes of other advantages possessed alone by this system.

A Filing Cabinet That Almost Talks

Your average file will classify data in alphabetical or numerical order—so, if you want Jones' catalogue, you refer to “Jo” and you find it, but the Library Filing Cabinet not only enables you to instantly find Jones' catalogue, but it ACTUALLY TELLS YOU where all other data relating to the Jones catalogue can be found.

It is our marvelously “human-like” cross reference system that makes all this possible.

You wonder how it works? Suppose you want to buy some desks. Does Jones make desks? Look up his catalogue and see.

First you refer to the little card index box in the lower corner of the cabinet. Here you find that Jones' catalogue is in compartment 24. Pull out that compartment and you have your catalogue.

But you are not content with considering Jones' line of desks alone. So refer to the card system again. You find on a little card marked “Desks:” “See compartment 8—Desk Information.” Also—“see compartment 5—Brown's Desks” (Brown is Jones' competitor). Also—“see compartment 2—Smith's Desks” (another competitor).

Refer to these compartments—gather together all this valuable data about the different brands of desks—styles, prices, quantity, etc.—and don't you think you will know the best desk to buy and who to buy it from?



We Have Even More “Intelligent” And “Human-like” Systems

And, mark you, the method outlined on the page opposite is only one way—the simplest of hundreds by which matter can be indexed, systematized, and quickly located. We have more complete systems for more extensive requirements. In fact, we have systems that can handle with ease over a million pieces of data and still keep every piece of filing paper at “fingers’ ends.”

Possibly you may not need so large a system. We have others.

Don’t Try To Remember All You Read

Clip and file away valuable articles in
The Library Filing Cabinet

Ninety-five per cent of all a man reads is of little practical use to him, but the remaining five per cent—the ideas and suggestions gleaned from hundreds of different periodicals—from experience and observation—are essential and useful.

It is important that one should have a system for keeping this precious five per cent where it will be of future value. The mind is too uncertain—has too much work of its own—to grasp and retain all this miscellaneous matter.

But the Library Filing Cabinet serves as a mechanical memory—an auxiliary brain—that will sift, classify, systematize and keep forever tons of information of this character.

You can’t form a better habit than that of clipping and filing away interesting data gathered from magazines and newspapers that you read. An idea secured to-day may be worth hundreds of dollars a year from to-day. Many great businesses have been built upon suggestions.

Do You Know What Walker Does?

The famous editor, John Brisbane Walker, can secure in ten minutes enough information on any business subject to write an intelligent article about it. Yet he does not depend upon his mind; he uses the Library Filing Cabinet System—has his office walls lined with these cabinets.

This cabinet is used by thousands of Business Men, Professional Men, Public Speakers, Writers, Editors—everywhere.

There is no other file that will prove so helpful to you. The more you put into it, the more valuable it will become. Money could not buy the treasures of thought stored away in Brisbane Walker's Cabinet. And if these general clippings have a literary value to him, business clippings will have a business value—a money value—to you. The Library Filing Cabinet will hand back its own cost in the value it gives in one year of use. Says—

E. S. Lacy, Ex-Comptroller Currency, Pres. Bankers' National Bank, Chicago: "I do not hesitate to commend the Library Filing Cabinet to anyone in search of a good and satisfactory filing device. It is an invaluable aid in the orderly arrangement of the many clippings one is obliged to preserve, and it certainly fills a long felt want. I wish that I had had it twenty years ago."

Elbert Hubbard, "The Roycrofters," East Aurora, New York: "I think that your cabinet has added several years to my earth life by enabling me to find a thing without wear and tear on my temper and vocabulary."

Geo. H. Daniels, G. P. A., New York Central and Hudson River Ry. Co.: "I am already using several of your cabinets and find them indispensable to me in my work."

Frederick W. Job, Secy. Illinois State Board Arbitration—Secy. Chicago Employers Asso.: "The system which you installed in our offices for taking care of the thousands of clippings which come to our Association, is to my mind the only satisfactory method, for now, when called upon, we have valuable data ready for use. I believe every business man can well afford to have one of your clipping cabinets in his office. For in these days of strife between capital and labor it is imperative that one should have data, statistics, decisions, instantly available."

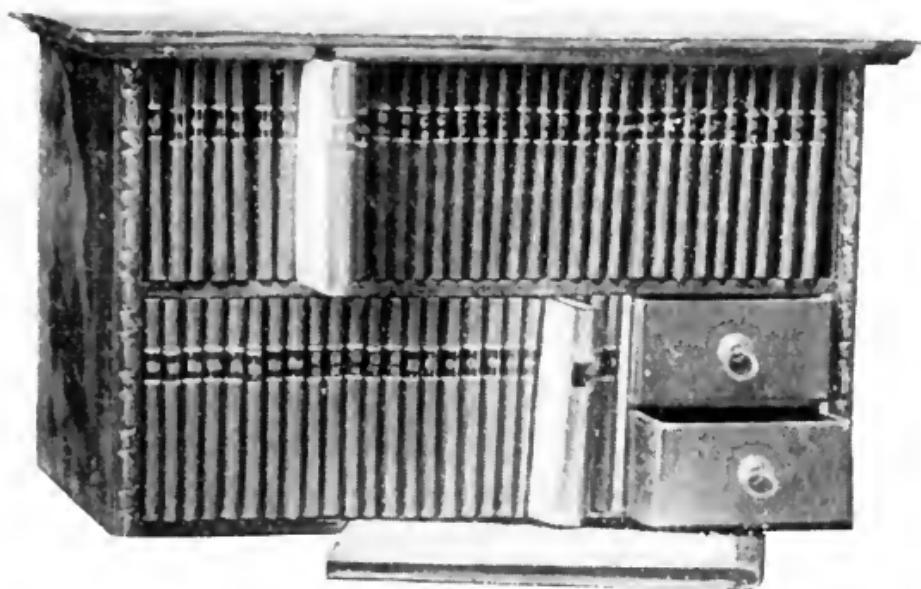
Leading business and professional men the world over have sent us similar letters. Ask for our testimonial booklet
But first—



Read the remarkable Trial Offer on page 10

A Good Size For The Beginner

Not too large—not too small—just right



Cabinet No. 60

This cabinet is made for the man who has only small quantities of clippings, such as catalogues, data, etc., to file. It will meet the needs of the average business man. It sets conveniently on the desk or table and contains fifty compartments, each compartment being 6 inches high, $\frac{1}{2}$ inch wide, and $11\frac{1}{2}$ inches long. We furnish a liberal supply of blank white cards, guide cards of the alphabet and memorandum tabs, together with the complete card index. If one doesn't desire the card index, we will furnish ten files in lieu thereof, making sixty files in this cabinet. The cabinet is put together by expert cabinet makers and the wood used is the finest quartered oak, golden oak finish.

CATALOGUE PRICE \$9.00 F. O. B. CHICAGO
—SPECIAL CASH PRICE TO SYSTEM SUB-
SCRIBERS, \$7.50 F. O. B. CHICAGO.

For Mr. Business Man's Desk



No. 210 Desk Top Cabinet

This Desk Top Cabinet contains 180 files, each file being 6 inches high, $\frac{1}{2}$ inch wide, and $11\frac{1}{2}$ inches long. Note that this cabinet is over three times as large as cabinet No. 60. It contains a special card index and storage box, but if one desires to dispense with this storage box, we will give ten more files instead. The card index contains 200 blank cards and guide cards of the alphabet. This cabinet is standard for the business man, and the most popular seller we have. We can make immediate shipments. The cabinet is put together by expert cabinet makers and the wood used is the finest quartered oak, golden oak finish.

CATALOGUE PRICE \$21.00 F. O. B.
CHICAGO—SPECIAL CASH PRICE TO SYSTEM
SUBSCRIBERS \$19.00 F. O. B. CHICAGO.

For The Man Of Affairs



No. 280 Desk Top Cabinet

This is the largest and most complete Desk Top Cabinet we make. It contains 260 compartments, each compartment being 6 inches high, $\frac{1}{2}$ inch wide, and $11\frac{1}{2}$ inches deep. This cabinet contains a complete classified card index system, with guides sufficient to enable a user to make a 300 sub-division of the alphabet. The most minute classification is possible by this card index system. We also furnish a large box for storage. If one desires to dispense with this storage box we will place ten compartments in the cabinet instead, making its capacity 270 files with card index. The cabinet is put together by expert cabinet makers, and the wood used is the finest quartered oak, golden oak finish.

CATALOGUE PRICE \$27.00 .F. O. B.
CHICAGO—SPECIAL CASH PRICE TO SYSTEM
SUBSCRIBERS \$25.00 F. O. B. CHICAGO.

SPECIAL TRIAL OFFER

We Take All The Risk

We want you to try, in your own office, this uniquely convenient, time-saving, filing system.

No possible illustration—no book of description, however large—can prove to you the innumerable advantages and conveniences of this system as will a complete test. So we ask you to try—**TO TRY AT OUR RISK**—the cabinet best suited to your own requirements.

The terms we quote are cash—for the prices are below our catalogue terms. We print this circular—make these prices for **SYSTEM** readers alone—for their custom is worth the discount and the extra pains.

But we say you may try the cabinet **AT OUR RISK**, and you may select the cabinet you want—send us your check to cover its cost—and we will ship it to you on 30 days' trial. If you do not find it all we claim—mind you, **ALL** we claim—simply notify us and we will return your remittance. You return the cabinet **AT OUR RISK**.

Can you conceive a fairer business offer?

Send for the cabinet now—begin at once to enjoy its unequalled filing facilities.

The Simmons Agency
Wabash Avenue
Chicago
Sole Selling Agents